

# Sabina Krzystalik

SC C-Suite, Executive Management, Business Operations

Designing visions, delivering strategies and making things happen is my pattern. Influencing the mindsets of individuals and thousands, building new cultures and capabilities is my drive. Finding and creating new solutions is my fun. **Inspiring people to discover their power on their journey is my purpose. Job Experience:** Manufacturing, Regional GtM SC, Global SC / C-Suite, Services (HR, FiN), Technology Platforms, D&A, Cyber Security Workplace, Business Board Member, Global SCLT Member, Global UL Operations LT Member



✉ sabina.krzystalik@gmail.com

☎ +48 601 456 075

📍 Poland

🌐 [linkedin.com/in/sabina-krzystalik](https://www.linkedin.com/in/sabina-krzystalik)

## WORK EXPERIENCE

### Vice President Unilever Market Operations EU&ANZ Unilever

08/2021 - Present

Reporting to Chief Enterprise Technology Officer

Achievements/Tasks

- creating new market organization responsible to drive services and digital technology transformation in areas of: HR, Finance, Customer Experience and Consumer Experience
- setting up market D&A capabilities and strategy across business organization
- building D&A foundation data platform which allows to roll out new business solutions across all EU markets- DATABRICKs Innovation Award Winner 2024)
- creating an impactful change mindset approach to embed data driven decision making, launched Analytics Academy in Nov 23
- developing and launching regional and cross-market products (EU Outperformance, EU Analyse my Business, Profit Pool) focusing on understanding the current external/internal performance and predicting outcomes to inform the EU direction, with > 4,000 unique users in 2023
- Productivity improvement: 12-15% each year
- delivering 30 mio savings out of Workplace Services
- migrating full SAP to cloud 2023
- driving business resilience by setting up Cyber Security organization, strategy and culture
- delivering payroll transformation in key markets

## SKILLS

Cyber security

Digital Technology

Service Operations

Data & Analytics

Consumer experience

Digital transformation

World Class Manufacturing

Supply Chain

Change management

Leadership management

Customer service

Manufacturing management

Project engineering

## EDUCATION

### Chemical Engineering

Silesian University of Technology

1989 - 1994

## INTERESTS

★ consumer trends

🧠 culture and mindset transformation

🌐 digital transformation

🌍 diversity & inclusion

📊 consumer experience

🔗 digital supply chain

## WORK EXPERIENCE

### Global Chief Quality Officer

Unilever

03/2017 - 07/2021

Reporting to Chief Supply Chain Officer ; member of Global SC LT

#### Achievements/Tasks

- creating long term Unilever Quality vision and strategy
- driving consumer centricity culture and mindset change across company with strong narrative and focus on delivering quality of consumer experience
- designing and implementing Quality organization transformation, digital and automation strategy
- designing and deliver global SC digital transformation strategy (as a member of Unilever SC Digital Transformation Leadership Team)
- delivering 40-60% organization productivity
- reducing of consumer safety incidents : 30-45% each year
- building strong quality foundation : digital QMS and Quality Business Academy
- creating Digital Voice of Consumer- first democrituse platform which transforms all consumer UL data into insides - 3,5K users in 66 markets
- designing and implementing "Quality ONE" - one digital quality platform (management system) across all company
- designing and implementing Quality Supply Organization with strong focus of supplier collaboration and supplier performance delivery

### Vice President Supply Chain - Central & Eastern Europe

Unilever

11/2011 - 03/2017

Reporting to European SC President & CEE GM

#### Achievements/Tasks

- designing and implementing One Supply Chain CEE organization
- building Supply Chain and CEE vision and program
- delivering portfolio and productivity optimization (-30% skus reduction);
- redesigning and implementing Go To Market processes
- driving the # 1 Supplier program (AGS survey: no1 SC PL, no1 SC Hungary; no3 SC: Romania)
- leading portfolio management/reduction program in Europe (-40% Skus reduction)
- as first pilot market transferring all order 2 cash activities to the EU Operational Hub (simplifying and harmonizing processes and implementing tech solutions)

### Board Member

Unilever

#### Achievements/Tasks

- Central and Eastern Europe - 2011-2017
- Poland and Baltics - 2014-2017
- Leading SC part of structural CEE business improvement program which turn around growth delivery in sustainable way after 7 years of decline

## **WORK EXPERIENCE**



### **Factory Director**

Unilever

*05/2005 - 11/2011*

*Reporting to EU VP Beverages and EU VP Spreads & Cooking*

*Achievements/Tasks*

- running operations (2 factories : Spreads and Tea) of 900 employees,
- building greenfield tea operations (ca. 400 employees)
- delivering min 10% productivity improvement each year
- investing €60 mio in capacity development
- driving high standards of Total Productive Maintenance /delivering significant technical skills development shift at the shopfloor
- imbedding strong improvement mindset and passion across all organization
- active member and contributor of European Manufacturing Board
- leading Tea Global Virtual Factory

### **HR Business Partner and Learning Manager - Supply Chain**

Unilever

*06/2004 - 05/2005*

### **Production Management / R&D Management**

Unilever

*1996 - 2004*

*Achievements/Tasks*

- Production Manager - Spreads and cooking - 2001-2004
- Production Manager - Oil processing - 1997-2001
- R&D Manager - Projects and Investment - 1996-1997

